

PORT OF SEATTLE
MEMORANDUM

COMMISSION AGENDA
STAFF BRIEFING

Item No. 7a
Date of Meeting July 23, 2013

DATE: July 16, 2013
TO: Tay Yoshitani, Chief Executive Officer
FROM: Dan Thomas, Chief Financial and Administrative Officer
Michael Tong, Corporate Budget Manager
SUBJECT: Second Quarter Financial Performance Briefing

BACKGROUND

The purpose of this presentation is to provide a status report of the second quarter 2013 financial performance results. The Port's overall operating revenues for the second quarter of 2013 were \$240.2 million. Excluding Aeronautical Revenues and Seaport Security Grants, which are based on cost recovery/reimbursement, other operating revenues were \$1.2 million below the revised budget. Most of the unfavorable budget variances came from Grain, Conference & Event Center, and Concessions.

Total operating expenses for the second quarter of 2013 were \$146.0 million, which is \$14.5 million, or 9.1%, below the revised budget. The operating expense variance was mainly due to timing of spending, some vacant positions, and actual budget savings.

Net Operating Income before depreciation was \$94.2 million, which is \$2.3 million, or 2.4%, below the revised budget. Net Operating Income after Depreciation was \$9.0 million, which is \$1.5 million lower than the revised budget.

Each division will present its results to the Commission. The presentation outline is as follows:

1. Portwide Operating Results
2. Corporate Operating Results
3. Capital Development Division Operating Results
4. Aviation Division Operating Results
5. Seaport Division Operating Results
6. Real Estate Division Operating Results

COMMISSION AGENDA

Tay Yoshitani, Chief Executive Officer

July 16, 2013

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ATTACHMENTS TO THIS BRIEFING

- PowerPoint presentation.

PREVIOUS COMMISSION ACTIONS OR BRIEFINGS

- None.